

## 1st Nanodeals Event Prague

### “HOW TO BETTER INTEGRATE SCIENCE, INDUSTRY, FINANCE AND INSTITUTIONS FOR THE GROWTH OF THE 8 AREAS”

Tuesday, 24th September 2013

Boutique hotel Jalta, Václavské náměstí 45  
Prague 1, Czech Republic, [www.hoteljalta.com](http://www.hoteljalta.com)

#### NANOFORCE

The Project is implemented within the framework of the CENTRAL EUROPE Programme, which is co-financed by the ERDF with the main objective to develop nanotechnologies through a better integration of science, industry, management, finance and public authorities in 8 Areas: Austria, Bavaria, Czech Republic, Lombardy, Poland, Slovakia, Slovenia, Veneto.

Through a whole range of IT tools, business plans, reports, workshops, training courses, webinars, the NANOFORCE Project is creating a Community of more than 1,000 Scientists and Entrepreneurs who operate on a market of more than 150 m inhabitants ([www.nanoforceproject.eu](http://www.nanoforceproject.eu)).

9 Partners are involved in the NANOFORCE Project: SC Sviluppo chimica S.p.A., Veneto Nanotech S.c.p.a., Association of Chemical Industry of the Czech Republic, Chemie – Cluster Bavaria GmbH, the Polish Chamber of Chemical Industry, the University of Nova Gorica, BioNanoNet Forschungs GmbH, the Association of Chemical & Pharmaceutical Industry of the Slovak Republic, the Institute of High Pressure Physics, the Polish Academy of Sciences.

#### WHY THE NANODEALS EVENTS

The European Union Economy is suffering especially offering an employment to new generations. In particular, the lack of integration in economic and social policies is acting as a hindrance to the entrepreneurial spirit of young talents, that have the potential to create new job opportunities and social wealth

if appropriately supported. The recipe for the recovery and the revival of the European Union is: Venture Capital, fostering the Talent of Researchers, FDI, Scientific Facilities.

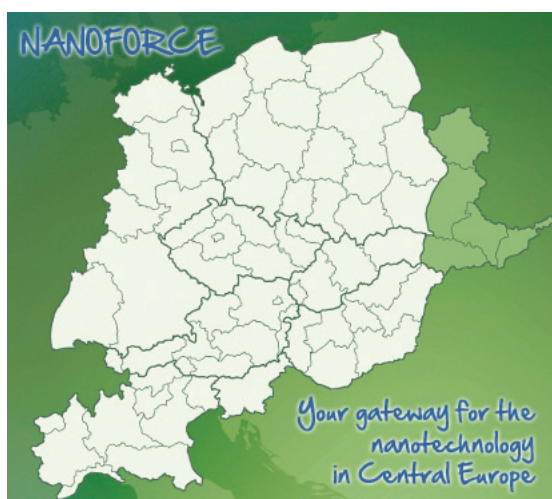
The “Nanodeals Events” will present some success stories, some business opportunities offered through Nanotechnologies, some experiences by private and public actors aimed to create the right climate for the sustainable development of the 8 Areas of the Central Europe Programme linked by NANOFORCE Project.

The aim of these events is also to present the “PROPOSAL TO SUBSCRIBE THE INCORPORATION OF I.N.V.C.F. – INTERREGIONAL NANOTECH VENTURE CAPITAL FUND, IN CENTRAL EUROPE”, with the intent that Potential Investors in the 8 Areas of the NANOFORCE Project could evaluate and subscribed it.

**NANOFORCE is organizing 3 “Nanodeals Events”: the 1st in Prague; the 2nd in Vienna; the 3rd in Milan.**

#### WHO SHOULD ATTEND

The “Nanodeals Event” is an extraordinary workshop addressed to Scientists, business development Managers, venture Capitalists, competent authorities’ Officers, scientific and technological parks’ Managers, Agencies for foreign direct investment attraction, human resource Managers who are invited to exchange their competences and experiences and to know each other with the objective to capture the potential of the Nanotechnologies in Central Europe.



#### For more information:

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The online registration is open on **NANOFORCE website**  
([www.nanoforceproject.eu](http://www.nanoforceproject.eu))

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## AGENDA

**9:30 Registration and introductory meetings**

**10:00 Ivo Stanček, Association of Chemical Industry of the Czech Republic, Prague**  
 NANOFORCE Project – “How to link scientific knowledge to the business in the Central Europe space”

### ***I Session: The Venture Capital Industry as a factor of success.***

***Coordinator: Frank Bult, Link Global Holdings, Lausanne***

**10:15 Paolo Manes, SC Sviluppo chimica, Milan**

“Proposal to subscribe the incorporation of the I.N.V.C.F. – INTERREGIONAL NANOTECH VENTURE CAPITAL FUND, in Central Europe”

**10:35 Silke Horáková, Czech Private Equity & Venture Capital Association**

“What are investors looking for? How business angels and venture capitalists assess high-tech companies.”

**10:55 Matteo Bonfanti, Fondamenta SGR, Milan**

“How global venture funds could appreciate local deals”

**11:15 Q&A**

### ***II Session: How the territories attract investments***

***Coordinator: Hanny Nover, ECRN, Bruxelles***

**11:35 Jari Ognibeni, Industrio Ventures, Trento**

“Be local and act global: starting a hardware startup accelerator from the Alps – The case of Industrio Ventures”

**11:50 Liliana Berezkinova, Nanoprogres, Pardubice**

“How a R&D Infrastructure could host nanotech start up and spin off”

**12:10 Jan Buk, Pardam Nanotechnologies, Pardubice**

“Supporting young companies in a growth phase”

**12:30 Stanislav Petřík, Technical University, Liberec**

“How to support the process of nanoprojects commercialization”

**12:50 Q&A**

**13:15 *Light lunch and B2B Meetings***

### ***III Session: How to discover and enhance Young Talents.***

***Coordinator: Egbert Ottevanger, ID – NL, Bussum***

**14:00 Jan Ostřížek, CEITEC, Brno**

“Looking for young talents in R/D”

**14:20 Marco Salvaggio, Allegis Group Services USA, Recruiting Process Out-Sourcing, Milan**

“How to Attract, Retain and Develop Best Talents avoiding Brains Turn-Over”

**14:40 Q&A**

**15:00 Ladislav Novák, Association of Chemical Industry of the Czech Republic, Prague**

“Conclusions & path forward”

**15:30 End of the event**

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